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Financial Performance of MUDRA Yojna for the Time Period of 2015-2019

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Keywords

Mudra yojna, Performance of Mudra yojna, category wise Mudra performance. Abstract: Pradhan Mantri Mudra Yojana (PMMY) is a flagship scheme of Government of India to "fund the unfunded" by bringing such enterprises to the formal financial system and extending affordable credit to them. It enables a small borrower to borrow from all Public Sector Banks such as PSU Banks, Regional Rural Banks and Cooperative Banks, Private Sector Banks, Foreign Banks, Micro Finance Institutions (MFI) and Non Banking Finance Companies (NBFC) for loans upto Rs 10 lakhs for non-farm income generating activities. The scheme was launched on 8th April, 2015 by the Hon'ble Prime Minister. In India many things revolve around mere perceptions, while getting into detail it often paint a different picture. It is a common misperception people have that large industries create more employment, though the truth is that "in India only 1.25 crore people find employment in large industries, whereas small enterprises employed 12 crore people". In India, small businesses play an important role by providing employment to a large number of people. It is the second largest sector engaging uneducated and unskilled people after agriculture. Further, millions of low income earning group person aspire to set up small businesses but are unable to start, mostly due to credit limitations. Since banks do not find them eligible for credit loan. After identifying the importance of self employment people and small business units, government of India launched MUDRA Yojana to address the financial and other constraints. This paper is an attempt to know about the MUDRA Yojana and its key objectives. The paper highlights the role and importance of MUDRA bank towards small business units, it also review the Mudra yojna for the year of 2015-2019 in terms of many aspects.

INTRODUCTION

In a developing countries having large population, small businesses play an important role in contributing but also by providing employment to a large number of people.

Importance of self employment cannot be ignored in planning the national policies 1. MUDRA stands for Micro Units Development and Refinance Agency Ltd. It is a financial institution being setup by government of India for development and refinancing activities related to micro units. It was announced by the hon'ble finance minister while presenting the union budget for financial year 2015-16. The purpose of MUDRA is to provide funds to small business sector fall under the category of Non Most of the people engaged in small business are Uneducated they do not maintain proper Books of Accounts and other legal formality. Therefore, the banks find it difficult to lend to them for further expansion of their business. For getting credit loan, these individuals look at unorganized financial sectors for loans and other credit facilities which have high rate of interest along with terms and conditions. MUDRA seems to be the most beneficial for the smallest borrowers who find it difficult to borrow loan from other commercial banks due to credibility guarantee and lack of financial literacy. As the Mudra Scheme offers and promises to provide loan in easy way and without too much formalities. Based on various discussions with the bank managers and credit officers, about 70 percent of the applications coming in for MUDRA loans are approved on an average.

THE GOAL OF THE RESEARCH

The research paper is descriptive, the data and information for the study is gathered from secondary sources like newspapers, magazines, various websites including website of MUDRA Yojana and other government functioning institutes. Descriptive Statistical tools were applied in analysis of data.

SCOPE OF THE RESEARCH

The selected agency will, as a part of the exercise, address a set of core questions: Outreach and access: The research works assess the review of PMMY on the outreach and access for the micro entrepreneurs, whether PMMY has made outreach and access to debt for micro entrepreneurs easy. Difficulties (type / length of information sought, non cooperative behavior of loan officers, delaying / denying loans etc.) being faced by the borrowers in accessing loans under PMMY geography and lending institution wise (most easy / difficult to access). Difficulties being faced by the lenders in granting loans under PMMY geography and lending institution wise. Types of micro enterprises covered under Shishu, Kishore and Tarun activity / livelihood pattern wise. Any adverse selection made by the lenders. Interest rates being charged under 3 products of PMMY by lenders institution wise. Social profiles of clientele:

Whether there has been any improvement in the profiles of the ultimate beneficiaries (SC/ST/Women/NER beneficiaries) under the 3 products of PMMY. Educational background of borrowers under the 3 products of PMMY. Social background of borrowers New financial intermediaries: The Agency shall assess whether the assistance from MUDRA has helped in supporting micro entrepreneurs under PMMY by the new financial intermediaries such as Small finance Banks / wholesale institutions and NBFCs. Economic Impact: The research work will assess any change in the Income growth of the ultimate beneficiaries (i.e. micro entrepreneurs particularly SC/ST/Women/NER beneficiaries) due to the PMMY. Any changes in the business in terms of increase in turnover of the enterprise, income, employment etc., any improvement in the Assets of the beneficiaries, recovery of assets hypothecated or mortgaged, saving pattern, changes in number of sources of income, etc. Loan utilization pattern over time (debt repayment, growth of business, investments. Any improvement in terms of education and health related expenditures. Providing/improvement in credit plus services to the micro entrepreneur. How is the pre and post-credit employment pattern? Use of credit for acquisition of assets/ working capital/repayment of other loans or anything else. Ratio of women headed enterprises and their performance. Social and political Impacts: Involvement of women entrepreneurs in new or non-traditional activities, confidence and assertiveness by the micro entrepreneurs, in particular, role of women entrepreneur in household and community decision-making. Pressure on banking institutions to improve services Future Relevance & Prospects: Suggest the extent of future need and relevance of the PMMY for the Micro enterprise sector for the next five years. Major risks being faced by the micro entrepreneurs

OBJECTIVES OF THE RESEARCH

- To study the Schemes offered by Pradhan Mantri Mudra Yojana (PMMY).
- ❖ To analyze the financial performance of MUDRA Yojana.
- To Study the Impact of Pradhan Mantri Mudra Yojana (PMMY) on Scheduled caste, Scheduled Tribal, OBC and Other disadvantaged groups of small business unit's entrepreneurs.
- To find out the woman participation in Mudra Yojana.
- To find out the Minority participation in Mudra Yojana.
- To find out the NPA report and review the same against Mudra Yojana.

KEY OBJECTIVES OF MUDRA YOJANA

Pradhan Mantri Mudra Yojana has come as a boon for MSME (Micro, small and medium Enterprises) sector and is widely hailed as a robust measure to achieve inclusive growth. The Principal Objectives of the MUDRA Bank under Mudra Yojana:

- Regulate the lender and the borrower of microfinance and bring stability to the microfinance system through regulation and inclusive participation.
- Extend finance and credit support to Microfinance Institutions (MFI) and agencies that lend money to small businesses, retailers, self-help groups and individuals.
- Register all MFIs and introduce a system of performance rating and accreditation for the first time. This will help last-mile borrowers of finance to evaluate and approach the MFI that meets their requirement best and whose past record is most satisfactory. This will also introduce an element of competitiveness among the MFIs. The ultimate beneficiary will be the borrower.
- Provide structured guidelines for the borrowers to follow to avoid failure of business or take corrective steps in time. MUDRA will help in laying down guidelines or acceptable procedures to be followed by the lenders to recover money in cases of default.
- Develop the standardized covenants that will form the backbone of the last-mile business in future.
- ❖ Offer a Credit Guarantee scheme for providing guarantees to loans being offered to micro businesses.
- ❖ Introduce appropriate technologies to assist in the process of efficient lending, borrowing and monitoring of distributed capital.
- Build a suitable framework under the Pradhan Mantri MUDRA Yojana for developing an efficient last-mile credit delivery system to small and micro businesses.

RESEARCH METHODOLOGY OF THE RESEARCH

The research paper is descriptive, the data and information for the study is gathered from secondary sources like newspapers, magazines, various websites including website of MUDRA Yojana and other government functioning institutes. Descriptive Statistical tools were applied in analysis of data.

LIMITATIONS OF THE RESEARCH

Time constraints while collecting the secondary data. All the data cannot be generalized. This study is purely based upon secondary data's including annual reports, websites, journals, newspaper articles, etc.

LITERATURE REVIEW OF THE RESEARCH

Mol S.TP (2014) in his paper entitled "Financial Inclusion: Concepts and Overview in Indian Context" has explained that there are certain problems like financial Illiteracy, lack of awareness and customer acquisition is high. Reserve Bank of India has initiated various initiatives to enhanced financial inclusion. Information and communication technology offers the opportunity for the banks to enhance financial inclusion for the people who are unbanked (Mol, 2014). In this research article, author has displayed that financial inclusion has increase in India in the last few years with many new innovations like mobile banking, ultra small branches etc., but still it is far from adequate (Mehar, 2014). Authors has focused that the design of MUDRA Bank will not only cater to the financial problems of MSMEs but also give moral support to vast pool of young population to materialize their dreams of becoming an entrepreneur (S.Chandra, 2015) In this paper author reveals that, MUDRA: Micro Units Development & Refinance Agency is established to attain development in an inclusive and sustainable manner by supporting and promoting partner institutions and creating an ecosystem of growth for micro enterprises sector. This research paper highlights the offerings like Micro Credit Schemes (MCS), refinancing to RRBs/ Cooperative banks and impact of MUDRA to Indian economy (Seema, 2015). Rudrawar, M. A. A., & Uttarwar, V. R. (2016) has concluded that the desired transformation can be achieved from PMMY scheme. If applied properly at the bottom level, it may act as a game changing idea and may increase, boost and prosper the Indian economy. It should include less documentation and easily accessible. In coming few years, MUDRA will be a catalyst for development of employment, GDP and entrepreneurship at large (Rudrawar, 2016). In this article authors has displayed that the small businesses form the foundation of the economic strata needs to be enhanced and supported. A major number of initiatives have been taken in the past few years are a step in the right direction (Roy, 2016). The major traffic jam to the growth of entrepreneurs in the Non-Corporate Small scale industries is the lack of financial support to this sector. Majority of this sector does not have access to formal source of funding. In India, small business units play a significant role not only in contributing to nation income but also by providing employment to

a large no of people. After identifying the significance of selfemployment people and small business units, government of India launched MUDRA Yojana to deal with the financial and other constraints. MUDRA Bank will associate with local coordinators and provide finance to "Last Mile Financiers" of small/micro businesses (Kumar, 2017). In this paper authors has concluded from the study that due to PMMY there is a bigger change in the area of micro finance. This scheme will promote competition to give credit support to this weaker section, low income group and this unfunded population (Sonia, 2017). Agrawal and Dwivedi (2017) has concluded that PMMY is a great initiative taken by the GOI. Due to it, there is a big change in the area of micro finance. The scheme will help the weaker section, low income group and unfunded population and also will increase the competition. Financial inclusion through PMMY increases the opportunities for credit requirement and refinance (Manish Agarwal, 2017). Mahajan (2018) has concluded that, The Mudra Scheme is trying its best to improve the status ofwomen and other backward sections of the society especiallythose who are not well educated and semiskilled. The financial support in the form of various loans encouraging them to startnew ventures and thereby empowering them. Its impact indeveloping a strong economy will be seen in the coming years (Mahajan, 2018). Prakash and Devaki (2018) has concluded that, MUDRA Yojana is the most recent scheme to boost up the small and micro business units in India. This scheme has been taken to focus exclusively on entrepreneurs. This type of scheme will add to the well-being of the individuals engaged in small scale industries which will positively shape the progress of the economy as a whole. MUDRA as a financial tool is found very effective in its early stages across the country (Dr. M Prakash, 2018).

| Mudra vision | Mudra mission | Mudra Purpose |
|--|---|--|
| To be an integrated financial and support services provider par excellence benchmarked with global best practices and standards for the bottom of the pyramid universe for their comprehensive economic and social development | To create and inclusive, sustainable and value based entrepreneurial culture in collaboration with our partner institutions in achieving economic success and financial security. | Our basic purpose is to attain development in an inclusive and sustainable manner by supporting and promoting partner institutions and creating an ecosystem of growth for micro enterprises sector. |

ELIGIBILITY FOR MUDRA YOJNA

Any Indian Citizen who has a business plan for a non-farm sector income generating activity such as manufacturing, processing, trading or service sector and whose credit need is less than Rs 10 lakh can approach either a Bank, MFI, or NBFC for availing of Micro Units Development and Refinance Agency Ltd (MUDRA) loans under Pradhan Mantri Mudra Yojna (PMMY)

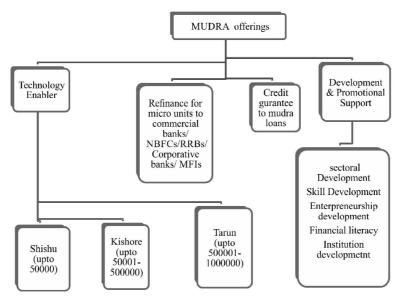
Types of loans provided

Under the aegis of Pradhan Mantri MUDRA Yojana, MUDRA has already created the following products / schemes.

Shishu Loan Scheme: This is for starter or small entrepreneur, under this scheme the lending amount will be Rs. 50,000. That means If anyone wants to start a small business then he/she will get a loan cover up to Rs. 50,000/-.

Kishor Loan Scheme: This scheme is meant for the mid-level business organizations. If you have set your business then you may receive a term loan from Rs. 50,000/- to Rs. 5 lakh from MUDRA for further expansion and growth.

Tarun Loan Scheme: This is the next level scheme and it for those business / manufacturing organizations who wish to have a large and better (automation) business setup. The loan provided in this scheme will cover a sum of rupees from Rs. 5 lakh to Rs. 10 lakh.



The interventions have been named 'Shishu', 'Kishor' and 'Tarun' to signify the stage of growth / development and funding needs of the beneficiary micro unit / entrepreneur and also provide a reference point for the next phase of graduation / growth to look forward to. It would be ensured that at least 60% of the credit flows to Shishu Category Units and the balance to Kishor and Tarun Categories. There is no subsidy for the loan given under PMMY. However, if the loan proposal is linked some Government scheme, wherein the Government is providing capital subsidy, it will be eligible under PMMY also. Sectors covered To maximize coverage of beneficiaries and tailor products to meet requirements of specific business activities, sector / activity focused schemes would be rolled out. To begin with, based on higher concentration of businesses in certain activities / sectors, schemes are proposed for:

Land Transport Sector / Activity – Which will inter alia support units for purchase of transport vehicles for goods and personal transport such as auto rickshaw, small goods transport vehicle, 3 wheelers, e-rickshaw, passenger cars, taxis, etc.

Community, Social & Personal Service Activities – Such as saloons, beauty parlours, gymnasium, boutiques, tailoring shops, dry cleaning, cycle and motorcycle repair shop, DTP and Photocopying Facilities, Medicine Shops, Courier Agents, etc.

Food Products Sector – Support would be available for undertaking activities such as papad making, achaar making, jam / jelly making, agricultural produce preservation at rural level, sweet shops, small service food stalls and day to day catering / canteen services, cold chain vehicles, cold storages, ice making units, ice cream making units, biscuit, bread and bun making, etc.

Textile Products Sector / Activity – To provide support for undertaking activities such as handloom, powerloom, chikan work, zari and zardozi work, traditional embroidery and hand work, traditional dyeing and printing, apparel design, knitting, cotton ginning, computerized embroidery, stitching and other textile non garment products such as bags, vehicle accessories, furnishing accessories, etc.

How to apply for Mudra youjna: Borrowers, who wish to avail assistance under Pradhan Mantri MUDRA Yojana (PMMY), can approach the local branch of any of the financial institutions in their region - PSU Banks, Regional Rural Banks and Cooperative Banks, Private Sector Banks, Foreign Banks, Micro Finance Institutions (MFI) and Non Banking Finance Companies (NBFC). Sanction of assistance shall be as per the eligibility norms of respective lending institution.

Check List: (Documents to be submitted along with the application)

Proof of identity – Self attested copy of Voter's ID Card / Driving Licence / PAN Card / Aaadhaar Card / Passport / Photo Ids issued by Govt. authority etc.

Proof of Residence: Recent telephone bill / electricity bill / property tax receipt (not older than 2 months) / Voter's ID Card / Aaadhar Card / Passport of Individual / Proprietor / Partners Bank passbook or latest account statement duly attested by Bank Officials / Domicile Certificate / Certificate issued by Govt. Authority / Local Panchayat / Municipality etc. Applicant's recent Photograph (2 copies) not older than 6 months. Quotation of Machinery/ other items to be purchased. Name of Supplier/ details of machinery/ price of machinery and/ or items to be purchased. Proof of Identity/ Address of the Business Enterprise – Copies of relevant Licenses/ Registration Certificates/ Other Documents pertaining to the ownership, identity of address of business unit, if any Proof of category like SC/ ST/ OBC/ Minority etc.

Note: For all PMMY loans, the following are to be noted.

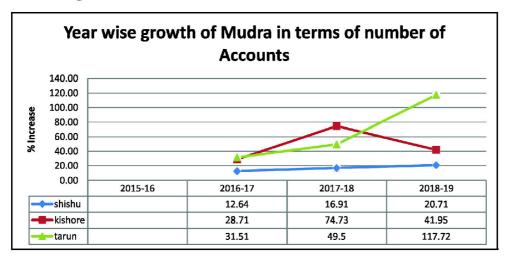
- No processing fee
- No collateral
- Repayment period of loan is extended up to 5 years
- Applicant should not be defaulter of any Bank / Financial Institution

Mudra Yojna Report (in terms of Accounts and Disbursement for the year 2015-2019)

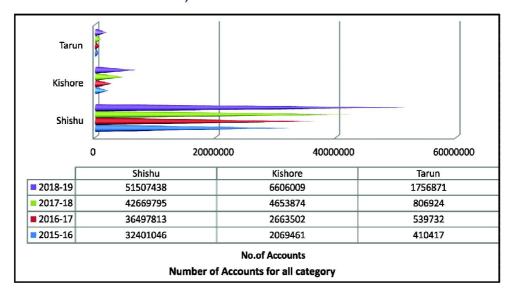
| Sr No. | Category | Year 2015-16 | | 2016-17 | | 2017-18 | | 2018-19 | |
|--------------|---------------|--------------------|-----------------------|--------------------|-----------------------|----------------------|------------------------|----------------------|------------------------|
| | | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt |
| A | Shishu | 79163375 | 143797.64 | 80554766 | 183272.25 | 90451277 | 218693.09 | 102505551 | 278390.45 |
| Sr. No. | Category | 2015-16 | | 2016-17 | | 2017-18 | | 2018-19 | |
| | | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt |
| В | Kishore | 4031268 | 77984.36 | 5501618 | 99959.06 | 8941489 | 153731.12 | 12606870 | 182101.83 |
| Sr. No. | Category | 2015-16 | | 2016-17 | | 2017-18 | | 2018-19 | |
| | | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt |
| C Total A | Tarun +B+C | 718574 83913217 | 52011.07 273793.07 | 968550 87024934 | 71013.65 354244.96 | 1380194 100772960 | 100401.65 472825.86 | 3100657 118213078 | 122472.58 582964.86 |

According to the above Table it is clearly shown that the total no. of accounts including Shishu, Kishore & Tarun are in increasing order during the year of 2015-2019. In the same way the disbursement amount of the total accounts including all three types of Mudra loan is also in increasing order.

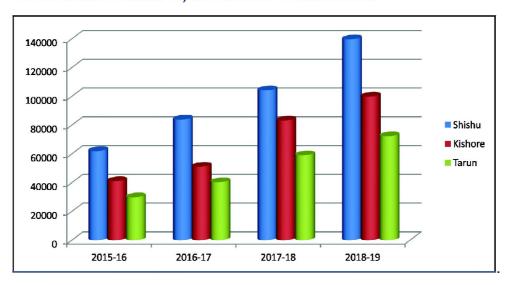
Year wise growth of Mudra in terms of number of Accounts



Performance of Mudra Yojna in terms of number of Accounts



Performance of Mudra Yojna in terms of Disbursement



Category wise Mudra Report for the year 2015-2019

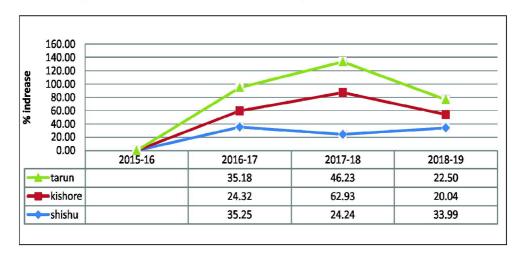
| SrNo | Year | Shishu (Lo | ans up to R | i. 50,000) | | | | | |
|---------|---------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|
| | | General | | SC | | ST | | ОВС | |
| | | No of A/Cs | Disburse- ment Amt |
| 1 | 2015-16 | 14680840 | 28523 | 5952482 | 10716 | 1606484 | 2983 | 10161240 | 19806 |
| 2 | 2016-17 | 14835512 | 34616 | 6985508 | 15775 | 1726857 | 3764 | 12949936 | 29738 |
| 3 | 2017-18 | 17911238 | 46539 | 8186001 | 19069 | 2418131 | 5476 | 14154425 | 33144 |
| 4 | 2018-19 | 25993019 | 73985 | 8767153 | 22557 | 3012074 | 7421 | 13735192 | 35688 |
| Total A | A | 73420609 | 183664 | 29891144 | 68116 | 8763546 | 19644 | 51000793 | 118376 |
| SrNo | Year | Kishore (L | oans from R. | s. 50,001 to | Rs. 5.00 L | akh) | | | |
| | | General | | SC | | ST | | ОВС | |
| | | No of A/Cs | Disburse- ment Amt |
| 1 | 2015-16 | 1458346 | 30286 | 143357 | 2680 | 62869 | 1179 | 404889 | 6927 |
| 2 | 2016-17 | 1896749 | 39135 | 139982 | 2040 | 59987 | 954 | 566784 | 8934 |
| 3 | 2017-18 | 3283034 | 63885 | 307214 | 3718 | 112795 | 1681 | 950831 | 13913 |
| 4 | 2018-19 | 4439825 | 75818 | 552277 | 5070 | 200315 | 2196 | 1413592 | 16784 |
| | Total B | 11077954 | 209125 | 1142830 | 13508 | 435966 | 6010 | 3336096 | 46558 |

| Sr No Year Tarun (Loans from Rs. 5.00 to Rs. | 10.00 Lakh | |
|--|-------------|--|
|--|-------------|--|

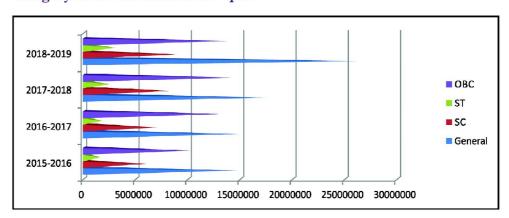
| | | General | | SC | | ST | | ОВС | |
|---------|---------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|
| | | No of A/Cs | Disburse- ment Amt |
| 1 | 2015-16 | 340239 | 24949 | 18898 | 1296 | 8993 | 580 | 42287 | 3030 |
| 2 | 2016-17 | 468592 | 35281 | 10134 | 709 | 5658 | 388 | 55348 | 3979 |
| 3 | 2017-18 | 712207 | 52326 | 712207 | 52326 | 8381 | 550 | 73390 | 5239 |
| 4 | 2018-19 | 1302379 | 63985 | 1302379 | 63985 | 128940 | 973 | 192463 | 5971 |
| | Total C | 2823417 | 176540 | 2043618 | 118315 | 151972 | 2490 | 363488 | 18219 |
| Total (| A+B+C) | 87321980 | 569329 | 33077592 | 199939 | 9351484 | 28144 | 54700377 | 183153 |

According to the above Table the total no. of General Category accounts including Shishu, Kishore & Tarun is 8.7 crore during the year of 2015-2019 & total disbursed amount for the same period is 5.69 lac crore rs. In the same way total no. of OBC Category accounts including Shishu, Kishore & Tarun is 5.5 crore during the year of 2015-2019 & total disbursed amount for the same period is 1.83 lac crore rs. Total no. of SC Category accounts including Shishu, Kishore & Tarun is 3.3 crore during the year of 2015-2019 & total disbursed amount for the same period is 1.99 lac crore rs. Total no. of ST Category accounts including Shishu, Kishore & Tarun is 0.9 crore during the year of 2015-2019 & total disbursed amount for the same period is 0.28 lac crore rs.

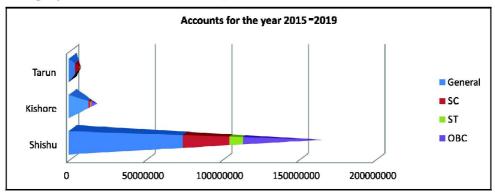
Year wise growth of Mudra Yojna for all categories in terms of Disbursement



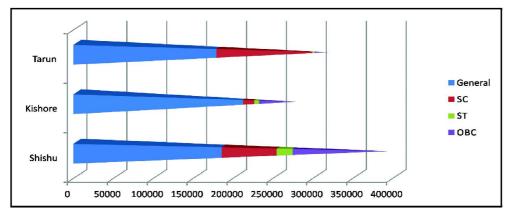
Category wise Mudra accounts report



Category wise Mudra accounts report



Category wise Mudra Disbursement report

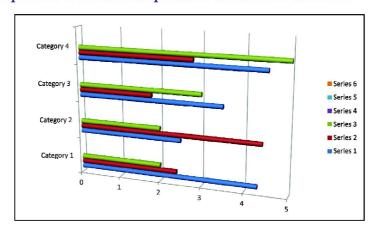


| Mudra R | eport for | Women | Entrer | oreneurs |
|---------|-----------|-------|--------|----------|
|---------|-----------|-------|--------|----------|

| 0.0 | Women En 2015-16 | trepreneurs (fo | or the year of 2016-17 | 2015-2019 |) 2017-18 | | 2018-19 | |
|--|---|-----------------------|---------------------------|-----------------------|-------------------|---------------------------------------|--------------------|-----------------------|
| | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt |
| Shishu (Loans up to Rs. 50,000) | 27103118 | 50640 | 28472344 | 66186 | 32144132 | 278922 | 33403579 | 93977 |
| Kishore (Loans from Rs. 50,001 to Rs. 5.00 Lakh) | 473536 | 8675 | 624925 | 8733 | 1335192 | 15750 | 2875392 | 25667 |
| Tarun (Loans from Rs. 5.00 to Rs. 10.00 Lakh) Total | 51611 | 3875 63190 | 49625 29146894 | 3331 78250 | 78914 33558238 | 5499 3100171 | 783591 37062562 | 9509 129153 |
| | (Loans up to Rs. 50,000) Kishore (Loans from Rs. 50,001 to Rs. 5.00 Lakh) Tarun (Loans from Rs. 5.00 to Rs. 10.00 Lakh) | 2015-16 No of A/Cs | 2015-16 | 2015-16 | No of | 2015-16 2016-17 2017-18 No of | No of | No of |

According to the above table of women entrepreneurs report total some around 12.8 crore loan account have been sanctioned and 164.27 thousand crore have been disbursed for the year of 2015-2019.

Mudra Report for Women Entrepreneurs in terms of accounts

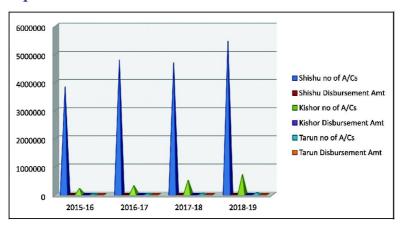


Mudra Report for Minorities in terms of accounts & disbursement

| SrNo | Category | Minority (fe | or the year of | 2015-2015 | 9) | | | | |
|------|----------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|
| | | 2015-16 | | 2016-17 | | 2017-18 | | 2018-19 | |
| | | No of A/Cs | Disburse- ment Amt |
| 1 | Shishu | 3831950 | 6841 | 4786834 | 11187 | 4697008 | 12041 | 5455596 | 14604 |
| 2 | Kishore | 222084 | 4309 | 324071 | 5381 | 520750 | 7468 | 725905 | 9244 |
| 3 | Tarun | 34176 | 2410 | 43646 | 2907 | 52337 | 3647 | 70139 | 5181 |
| | Total | 4088210 | 13560 | 5154551 | 19474 | 5270095 | 23155 | 6251640 | 29029 |

According to the above table of minority report total some around 2.01 crore loan account have been sanctioned and 85.3 thousand crore have been disbursed for the year of 2015-2019.

Mudra Report for Minorities Accounts & disbursement amount

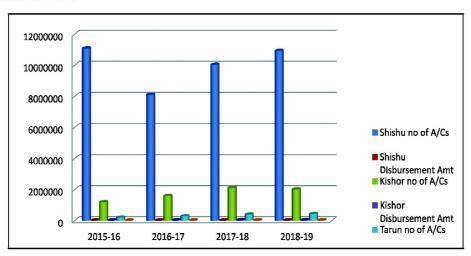


Mudra Report for New Entrepreneurs / Accounts in terms of accounts & disbursement

| Sr No | Category | New Entrepreneurs / Accounts(for the year of 2015-2019) | | | | | | | |
|-------|----------|---|-----------------------|---------------|-----------------------|---------------|-----------------------|---------------|-----------------------|
| | | 2015-16 | | 2016-17 | | 2017-18 | | 2018-19 | |
| | | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt |
| 1 | Shishu | 11081122 | 20942 | 8110486 | 18430 | 10047673 | 22259 | 10935180 | 28769 |
| 2 | Kishore | 1191917 | 22992 | 1586010 | 30002 | 2105072 | 41754 | 2016546 | 40195 |
| 3 | Tarun | 201629 | 14974 | 292974 | 21542 | 406582 | 29643 | 442076 | 31961 |
| | Total | 12474668 | 58908 | 9989470 | 69974 | 12559327 | 93657 | 13393802 | 100926 |

According to the above report some around 4.7 crore new entrepreneurs' accounts have been sanctioned and the total disbursed amount for all account is some around 3.2 lac crore for the year 2015-2019.

Mudra Report for New Entrepreneurs / Accounts in terms of accounts & disbursement



Mudra Report for Mudra Card in terms of accounts & disbursement

| Sr No | Category | Mudra cara | l (for the year o | of 2015-201 | (9) | | | | |
|-------|----------------|-----------------|-----------------------|----------------|-----------------------|-------------------------|-----------------------|----------------|-----------------------|
| | | 2015-16 | | 2016-17 | | 2017-18 | | 2018-19 | |
| | | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt | No of A/Cs | Disburse- ment Amt |
| 1 | Shishu | 456630 | 556.20 | 147371 | 356.44 | 122711 | 266.44 | 134238 | 292.39 |
| 2 | Kishore | 46266 | 405.85 | 27948 | 543.42 | 22044 | 529.41 | 23701 | 587.92 |
| 3 | Tarun Total | 14560 517456 | 429.00 1391.05 | 8605 183924 | 616.00 1515.86 | 7709 15 24 64 | 630.00 1425.85 | 9366 167305 | 772.00 1652.31 |

According to the above report some around 10.21 crore Mudra Card have been issued/sanctioned and the total disbursed amount for all account is some around 6.1 thousand crore for the year 2015-2019.

State wise report of Mudra Yojna (2015-19)

| Sr | | Shishu | | Kishor | | Tarun | | Total (S | hishu+ |
|------|--------------------------------|---------------------|--------------------------|---------------------|--------------------------|---------------------|--------------------------|--------------------|--------------------------|
| No | State Name | Total (for 4 years) | | Total (for 4 years) | | Total (for 4 years) | | Kishor+ 2015-19 | Tarun for ?) |
| | | No of A/Cs | Disbur- sement Amt | No of A/Cs | Disbur- sement Amt | No of A/Cs | Disbur- sement Amt | No of A/Cs | Disbur- sement Amt |
| 1 | Lakshadweep | 1896 | 4.32 | 898 | 16.83 | 89 | 5.91 | 2883 | 27.06 |
| 2 | Daman and Diu | 2048 | 3.02 | 1137 | 25.34 | 465 | 35.38 | 3650 | 63.74 |
| 3 | Dadra and Nagar Haveli | 6889 | 21.84 | 2438 | 42.1 | 804 | 60.15 | 10131 | 124.09 |
| 4 | Arunachal Pradesh | 29452 | 86.76 | 4631 | 117.24 | 2110 | 163.73 | 36193 | 367.73 |
| 5 | Nagaland | 34979 | 111.17 | 10427 | 186.1 | 2368 | 159.29 | 47774 | 456.56 |
| 6 | Sikkim | 62561 | 167.71 | 8722 | 155.01 | 3747 | 143.45 | 75030 | 466.17 |
| 7 | Andaman and Nicobar Islands | 21115 | 78.48 | 11761 | 196.61 | 2747 | 206.05 | 35623 | 481.14 |
| 8 | Mizoram | 22183 | 86.73 | 19241 | 330.09 | 1579 | 120.03 | 43003 | 536.85 |
| 9 | Manipur | 145596 | 344.81 | 17035 | 283.77 | 2580 | 178.81 | 165211 | 807.39 |
| 10 | Meghalaya | 87224 | 258.44 | 15584 | 315.09 | 4678 | 250 | 107486 | 823.53 |
| 11 | Chandigarh | 60307 | 135.37 | 22221 | 545.53 | 7388 | 566.45 | 89916 | 1247.35 |
| 12 | Goa | 117897 | 338.74 | 33905 | 705.36 | 9136 | 666.4 | 160938 | 1710.5 |
| 13 | Pondicherry | 470088 | 1256.1 | 56824 | 979.26 | 14563 | 686.39 | 541475 | 2921.75 |
| 14 | Tripura | 1050655 | 3113.56 | 107064 | 1146.74 | 4647 | 332.59 | 1162366 | 4592.89 |
| 15 | Himachal Pradesh | 206586 | 450.06 | 139143 | 3088.22 | 34273 | 2635.08 | 380002 | 6173.36 |
| 16 | Jammu and Kashmir | 93160 | 263.1 | 253200 | 5649.61 | 37529 | 2738.75 | 383889 | 8651.46 |
| 17 | Uttarakhand | 985515 | 2488.93 | 181737 | 3683.31 | 37457 | 2811.53 | 1204709 | 8983.77 |
| 18 | Chhattisgarh | 3395648 | 7537.49 | 241317 | 4088.44 | 51338 | 3808.9 | 3688303 | 15434.8 |
| 19 | Delhi | 1264576 | 3315.22 | 233889 | 5910.4 | 100412 | 7324.04 | 1598877 | 16549.6 |
| 20 | Jharkhand | 4222960 | 9555.2 | 272011 | 5297.04 | 51129 | 3835.7 | 4546100 | 18687.9 |
| 21 | Haryana | 2923703 | 7142.28 | 319030 | 6251.34 | 87724 | 6483.16 | 3330457 | 19876.7 |
| 22 | Telangana | 2090271 | 5210.94 | 467434 | 9303.84 | 97269 | 7051.74 | 2654974 | 21566.5 |
| 23 | Punjab | 2868047 | 7312.62 | 390315 | 7394.14 | 103952 | 7789.66 | 3362314 | 22496.4 |
| 24 | Assam | 5275355 | 14994.82 | 493486 | 5473.7 | 50157 | 2453.14 | 5818998 | 22921.6 |
| 25 | Kerala | 5352060 | 11527.51 | 774481 | 13350.89 | 97254 | 7239.1 | 6223795 | 32117.5 |
| 26 | Andhra Pradesh | 1698730 | 4447.59 | 1139412 | 19316.47 | 129667 | 8641.87 | 2967809 | 32405.9 |
| 27 | Gujarat | 4456427 | 11915.81 | 743688 | 13679.61 | 317178 | 12192.75 | 5517293 | 37788.1 |
| 28 | Odisha | 12039026 | 26524.13 | 464685 | 7630.2 | 81063 | 5283.12 | 12584774 | 39437.4 |
| 29 | Rajasthan | 5788547 | 14119.16 | 777604 | 15724.81 | 272832 | 14738.73 | 6838983 | 44582.7 |
| 30 | Madhya Pradesh | 10399449 | 24780.67 | 735116 | 13294.87 | 241524 | 11035.51 | 11376089 | 49111.0 |
| 31 | Bihar | 15503668 | 36359.08 | 907164 | 13718.03 | 111824 | 7239.51 | 16522656 | 57316.6 |
| 32 | West Bengal | 16400450 | 41349.31 | 1426071 | 18541.58 | 191866 | 9192.6 | 18018387 | 69083.4 |
| 33 | Uttar Pradesh | 14631035 | 30957.06 | 1182731 | 23203.15 | 246341 | 18537.68 | 16060107 | 72697.8 |
| 34 | Maharashtra | 13287767 | 31557.84 | 1240170 | 24039.66 | 333883 | 22759.87 | 14861820 | 78357.3 |
| 35 | Karnataka | 16678956 | 41019.19 | 1754500 | 27089.83 | 335160 | 17497.22 | 18768616 | 85606.2 |
| 36 | Tamil Nadu | 21401266 | 50964.07 | 1543774 | 24427.26 | 447211 | 16650.72 | 23392251 | 92042.0 |
| Tota | al | 163076092 | 389799.2 | 15992846 | 275201.5 | 3513944 | 201515.00 | 182582882 | 866515.7 |

Bank wise report of Mudra for the year 2015-2019 in terms of Accounts & disbursement:

| SrNo | Bank Type | Total (Shishu+Kishor+Tarun for Year 2015-19) | | | | | |
|------|---------------------------------|--|------------------|--|--|--|--|
| | | No of A/Cs | Disbursement Amt | | | | |
| 1 | State Co-operative Banks | 257 | 1.6 | | | | |
| 2 | Foreign Banks | 1544 | 84.25 | | | | |
| 3 | Micro Finance Institutions | 5561900 | 8297.11 | | | | |
| 4 | Regional Rural Banks | 5853423 | 53494.22 | | | | |
| 5 | Small Finance Banks | 17678858 | 61308.65 | | | | |
| 5 | Non Banking Financial Companies | 8807412 | 75689.38 | | | | |
| 7 | SBI and Associates | 6803479 | 101560.5 | | | | |
| 3 | Private Sector Commercial Banks | 35623613 | 171697.9 | | | | |
|) | NBFC-Micro Finance Institutions | 85838218 | 190369.7 | | | | |
| .0 | Public Sector Commercial Banks | 16414178 | 204012.4 | | | | |
| | Total | 182582882 | 866515.6 | | | | |

According to the above table of bank wise report total public sector bank have sanctions some around 1.64 crore loan account disbursed 204.01 thousand crore for the year 2015-2019.

The funding supports from MUDRA are of four types

- **A. Micro Credit Schemes:** Micro Credit Scheme is offered mainly through Micro Finance Institutions (MFIs), which deliver the credit up to Rs.1 lakh, for various micro enterprise activities. Although, the mode of delivery may be through groups like SHGs/JLGs, the loans are given to the individuals for specific income generating micro enterprise activity. The MFIs for availing financial support need to enroll with MUDRA by complying to some of the requirements as notified by MUDRA, from time to time.
- **B. Refinance Schemes for Banks:** Different banks like Commercial Banks, Regional Rural Banks and Scheduled Cooperative Banks are eligible to avail of refinance support from MUDRA for financing micro enterprise activities. The refinance is available for term loan and working capital loans, up to an amount of 10 lakh per unit. The eligible banks, which have enrolled with MUDRA by complying with the requirements as notified, can avail of refinance from MUDRA for the loan issued under Shishu, Kishor and Tarun categories.
- **C. Women Enterprise Programmes:** In order to encourage women entrepreneurs the financing banks / MFIs may consider extending additional facilities,

including interest reduction on their loan. At present, MUDRA extends a reduction of 25bps in its interest rates to MFIs / NBFCs, who are providing loans to women entrepreneurs.

D. Securitization of Loan Portfolio: MUDRA also supports Banks / NBFCs / MFIs for raising funds for financing micro enterprises by participating in securitization of their loan assets against micro enterprise portfolio, by providing second loss default guarantee, for credit enhancement and also participating in investment of Pass Through Certificate (PTCs) either as Senior or Junior investor.

SWOT ANALYSIS OF MUDRA YOJNA

STRENGTHS

- The scheme can give support and empower the needy people and small business
- The scheme having the Interest rates which are nominal
- It also makes a credit guarantee to the one who has taken th loan. It means that the person will not only go into debts. The government will also have to bear the responsibility Of the
- There are certain agents hired under the committee who will guide on how to organize and process a business so that there are minimum risks of getting a negative result.
- •All the small business units and sectors will be placed under the surveillance, and a regular

evaluation will be made based on their performance.

WEAKNESSES

There can be a potential of conflict of interest due to the nature of rolesand responsibilities of MUDRA Bank.

- There can be the promotion of shadow banking.
- There can be multiple regulators for MFIs.
- There is unawareness about the scheme.

SWOT ANALYSIS of MUDRA YOJNA

OPPORTUNITIES

- There can be more focus on job creation
- There can be an extension of the Scheme to personal sector other than farms and factories.
- There can be more collaboration with the MFIs.
- There can be more encouragement for women entrepreneurs and can be attached to the scheme.

THREATS

- There is a better solution to finance micro and small businesses.
 - There are number of already existing refinancing agencies.
 - There can be confusion due variable

FINDINGS OF THE RESEARCH

- 1. According to the research total no. of accounts including Shishu, Kishore & Tarun are in increasing order during the year of 2015-2019. In the same way the disbursement amount of the total accounts including all three types of Mudra loan is also in increasing order.
- 2. According to the bank wise report total public sector bank have sanctions some around 1.64 crore loan account disbursed 204.01 thousand crore for the year 2015-2019.
- 3. The total disbursed amount of loan for the year 2015-16, 2016-17, 2017-18 & 2018-19 under Mudra Yojana was Rs 8.7 lakh crore (Rs **866515.6** crore) and had been disbursed to the beneficiaries.
- 4. According to the report the total no. of **General Category** accounts including Shishu, Kishore & Tarun is 8.7 crore during the year of 2015-2019 & total disbursed amount for the same period is 5.69 lac crore rs.
- 5. In the same way total no. of **OBC Category** accounts including Shishu, Kishore & Tarun is 5.5 crore during the year of 2015-2019 & total disbursed amount for the same period is 1.83 lac crore rs.
- 6. Total no. of **SC Category** accounts including Shishu, Kishore & Tarun is 3.3 crore during the year of 2015-2019 & total disbursed amount for the same period is 1.99 lac crore rs.
- 7. Total no. of **ST Category** accounts including Shishu, Kishore & Tarun is 0.9 crore during the year of 2015-2019 & total disbursed amount for the same period is 0.28 lac crore rs.
- 8. Only 1.04 crore MUDRA loans fell in the Rs 50,000-Rs 5 lakh "Kishore" bracket and merely 19.60 lakh exceeded the Rs five-lakh mark. So, the MUDRA lending of a larger size, above Rs five lakh, accounts for only 1.45 percent of the total disbursements under the scheme.
- 9. The average of sanctioned loans under Mudra Yojana comes at Rs 46,530 while that of disbursed amount is Rs 45,034. This amount could not be considered enough to launch a start up that could provide jobs to others. This amount is also much lower than the average per capita income of Indians Rs 1.11 lakh for 2017-18, according to advance estimates of the Central Statistics Organization (CSO).
- 10. According to Annual reports of MUDRA, out of 13 crore beneficiaries; 28 per cent or 3.64 crore, are first-time entrepreneurs. Also 55% belong to

the SC/ST and OBC categories. The Government extended 33215.87 9847.58 72412.70 192790.71 Disbursement Amt. Rs. Cr. SC ST OBC Other Rs 2.53 lakh crore credit under the Mudra Yojana in the previous fiscal, while Rs. 5.73 lakh crore has been extended in last 3 years.

- 11. Under the PMMY for the last three years majority of the Accounts holders i.e. 122313936 belongs to Shishu Category followed by Kishore and Tarun respectively.
- 12. According to the report of **Women Entrepreneurs Accounts** report total some around 12.8 crore loan account have been sanctioned and 164.27 thousand crore have been disbursed for the year of 2015-2019.
- 13. According to the report of minority report total some around 2.01 crore loan account have been sanctioned and 85.3 thousand crore have been disbursed for the year of 2015-2019.
- 14. According to the report some around 4.7 crore **New Entrepreneurs' accounts** have been sanctioned and the total disbursed amount for all account is some around 3.2 lac crore for the year 2015-2019.
- 15. According to the report some around 10.21 crore **Mudra Card** have been issued/sanctioned and the total disbursed amount for all account is some around 6.1 thousand crore for the year 2015-2019.

RECOMMENDATIONS

Scheme can be extended to personal sector other than farms and factories, they can start a loan funding of less than Rs 50,000 so that the gap of 0-50k can be fulfilled. There should be more concentration on the minority sector. MUDRA card can be used more intensively in the future. Women entrepreneurs should be more encouraged to wipe out the difficulties faced by them.

CONCLUSION

MUDRA loans have made a positive impact on the bottom-line of MSMEs, but the values of loans sanctioned are not aligned with MSMEs' business requirements. However, the MSMEs voiced a concern that the loans disbursed are insufficient to meet their business needs. After implementation of Pradhan Mantri MUDRA Yojana, families across the India have seen improved lifestyles as they are now able to deliver quality education to their children and are creating large number of employment opportunities for others as well. SC youth across the country are interested in starting

their own business and becoming entrepreneurs as they are hugely inspired by the philosophy of DICCI- 'Be Job givers, not Job seekers'. The Mudra Scheme is trying its best to improve the status of SC and other backward sections of the society especially those who are not well educated and semiskilled. The financial support in the form of various loans encouraging them to start new ventures and thereby empowering them. Its impact in developing a strong economy will be seen in the coming years. The MUDRA scheme has been a key instrument for creating livelihoods and jobs for the lowest socioeconomic segments of our society today. It has enabled them to stand up on their feet and not only empower themselves but also others who are seeking opportunities to make a living. The employment multiplier for all MUDRA loan segments is more than 1 which is the minimum employment created per MUDRA loan. 37% of all beneficiaries in the sample set created new jobs. The MUDRA Yojana has also been successful in attracting many first time loan takers because factors such as - ease of access, low interest rates, collateral free and an element of security. MUDRA loans have made a positive impact on the bottom-line of MSMEs, but the value of loans sanctioned are not aligned with MSMEs' business requirements The potential of the micro sector to generate employment and sustain livelihood, the sector has ever been credit starved due to variety of reasons including lack of credit history, inability to provide security/collaterals etc. These factors effectively debilitate entrepreneurship, employment generation, economic activity and livelihood support of millions.

Growth of MSMEs will contribute to the development of 'Make in India' initiative. Launching bank like MUDRA will hugely benefit to small manufacturing units and self-employed individuals in rural and urban areas. PMMY scheme will contribute to the well-being of the individuals engaged in small scale industries which will positively affect the progress of the economy as a whole. MUDRA creates a vision of formalizing the informal and thereby funding the unfunded. Its role as an apex refinancer, providing low-cost finance is likely to be its USP, thereby hoping to fill a yawning gap in India's microfinance space. These measures will greatly increase the confidence of our young educated and skilled workers who are able to become the first generation enterprises, and existing small businesses will be able to expand their activities. Just as banking the unbanked, MUDRA banks main aim is funding the unfunded.

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